## EagleView Technologies saves \$2M on recruitment marketing, hires 2X as fast



## THE CHALLENGE

- Hiring for niche roles like engineers, software developers and pilots, EagleView found itself locked in a fierce competition for talent against resource-rich tech giants.
- EagleView's talent acquisition team needed a better way to stand out from the crowd and attract talent without overrunning budgets.
- With offices around the globe, EagleView's team needed an ATS that could unify reporting and be configured on the local level.

## THE RESULTS

By partnering with iCIMS, EagleView's team recruits faster and saves money by running a lean team and reducing reliance on third-party agencies to fill niche roles.

**\$2M** Saved in recruitment marketing spend

**5.5X** Increase in candidates

**50%** Reduction in time to hire "I can tell you the iCIMS help and support teams are by far the best I've worked with in the business."

> Amanda Rominger Director of Global Talent, EagleView Technologies

Bringing job descriptions to life



EagleView employees help job seekers imagine themselves in the role by self-recording testimonials using iCIMS Video Studio.

"Video Studio has been a realgame changer for us," says Rominger. "We've had several pilots say in their interviews that they appreciated seeing a day in the life of a pilot. Because of the videos, they knew what to expect." icims